RESOLUTION AUTHORIZING PROCUREMENT OF OFFICIATING SERVICES THROUGH COMPETITIVE NEGOTIATIONS

On the 7th day of October, 2014, at its regularly scheduled meeting, the Scott County School Board considered the issue of procuring officiating services for athletic events at all of its high schools and middle schools and after due consideration the following resolutions were adopted:

It is hereby **RESOLVED** that:

1. The School Board determines that competitive sealed bidding is not practicable or financially advantageous to the public for the following reasons:

   a. Sealed bidding would require the School System to accept the lowest responsive bid. Although cost must be a consideration, best value as opposed to the best price should be considered in procuring officiating services.

   b. The procurement method of competitive negotiation provides our School System a better opportunity to thoroughly discuss and evaluate the qualifications of the proposer and the individual officials that will be available for athletic activities.

   c. Given the broad scope and number of sporting events for which services will need to be procured, and the need to procure coordinated and centralized scheduling services in addition to officiating services, the School Board may need to award multiple contracts depending on the qualifications and capacity of the proposers.

2. The Division Superintendent is authorized to issue an RFP for the procurement of all officiating services required by our School System.

3. The RFP shall be advertised consistent with Virginia law.

4. The Division Superintendent and such other central office staff as he should choose to involve shall evaluate proposers on the following criteria:

   a. The proposer's experience and expertise in providing qualified officials for sporting events and appropriately scheduling those officials for their sporting events.

b. The experience and quality of the individual officials that would likely be made available by the proposer to officiate sporting events.

c. The training program utilized by the proposer and\or those individual officials that would likely be available to officiate sporting events.

d. The ability of the proposer to comply with and integrate itself into the requirements of the Virginia High School League.

e. Price.

5. A matrix shall be established and each proposer shall be ranked on a scale of 1 to 5 with 5 being the most desirable. Each of the 5 factors outlined in paragraph 4 above shall be considered equally important to this selection process.

6. Selection shall be made of two or more proposers deemed to be fully qualified and best suited among those submitting proposals, on the basis of the 5 factors stated above. Negotiations shall then be conducted with each of the proposers so selected. After negotiations have been conducted with each proposer so selected, the Division Superintendent shall share his conclusions as to which proposer has made the best proposal and provides the best value, and the School Board shall consider this information and may award a contract to the proposer deemed to be fully qualified and best suited.

7. The School Board may determine that multiple contracts shall be awarded to multiple proposers in the event it concludes that the proposers either lack the ability to provide officials for all sports or that the abilities of the proposers (based upon the 5 criteria outlined in paragraph 4 above) are different based upon individual sports.

8. Payment for the services shall be due and owing only after the services are provided. Payment shall be made by the School Board or its designee to the successful proposer or its designee.

9. Contracts with the successful proposer or proposers shall be consistent with applicable law and policy and shall be reviewed by the School Board's counsel prior to approval.

This Resolution was adopted by the Scott County School Board on the 7th day of October, 2014.

SCOTT COUNTY SCHOOL BOARD

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WILLIAM "BILL" R. QUILLEN, JR., CHAIRMAN

CERTIFICATE OF ADOPTION

The undersigned Clerk of the Scott County School Board hereby certifies that the foregoing Resolution was adopted by the Scott County School Board on the 7th day of October, 2014 by a vote at a regularly scheduled meeting held in open session at which a quorum was present.

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K.C. LINKOUS, CLERK